Questions for AOC Audience

- What are your Data Tonnage requirements to aircraft?
  (Range of Data tonnage required, and Net of overhead – UL / DL)

- What are the applications you intend running? Are there priorities?

- What are the technologies you are currently using/assessing?

- Across which geographies would you deploy?

- Do you have an idea of the cost per terminal/cost per mb of data?

- What are the current issues you are facing with your Data Transmission requirements?

- Do you intend to use AeroMACS (for AOC) as complement of already existing technologies (WIFI/3G/4G) or as a replacement of them? (that could help to collect information for the future avionic terminal)?

- What is the business role intended for the airlines? Subscriber to AeroMACS services, or do they intend to own and operate network infrastructure?

- Other than aircraft, intention to equip vehicles? Handheld terminals?

- Does current airline IT infrastructure run only as private networks or also as VPN over the internet? (useful to know in what position airlines are to manage their own network infrastructure)